$\qquad$

Instructions: Compare all 4 boxes in each row. Do NOT analyze each word; just get a general sense of each box. Score each of the $\mathbf{4}$ boxes in each row from most to least as it describes you:

$$
4=\text { most, } 3 \text { = a lot, } 2 \text { = somewhat, } 1 \text { = least. }
$$



| Total Orange Score <br> $\mathrm{A}, \mathrm{H}, \mathrm{K}, \mathrm{N}, \mathrm{S}$ | Total Gold Score <br> $\mathrm{B}, \mathrm{G}, \mathrm{I}, \mathrm{M}, \mathrm{T}$ | Total Blue Score <br> C, F, J, $\mathrm{O}, \mathrm{R}$ | Total Green Score <br> $\mathrm{D}, \mathrm{E}, \mathrm{L}, \mathrm{P}, \mathrm{Q}$ |
| :---: | :---: | :---: | :---: |

If any of the scores in the colored boxes are less than 5 or greater than 20 , you have made an error. Please go back and read the instructions.

Congratulations! You now know your color spectrum. Here are some general descriptions of each color:

| Greens | Oranges |
| :---: | :---: |
| - Are innovative and logical | - Are free and spontaneous |
| - Seek to understand the world | - Are impulsive risk-takers |
| - Need to be competent | - Are active |
| ] Require intellectual freedom | - Are optimistic |
| - Are curious | - Resist commitment |
| ] Question authority | ] Can become virtuosos |
| ] Push themselves to improve | - Thrive on crises |
| - Seek perfection in play | - Are drawn to tools |
| - May become intellectually isolated | - Like to be the center of attention |
| - Are slow to make decisions | - Have great endurance |
| - Value concise communication | - Are drawn to action jobs |
| - Look for intellectual stimulation | - Need variety |
| - Enjoy intriguing discussions | - Are dynamic, animated communicators |
| ] Are sometimes oblivious to emotions | - Are competitive |
| - Are detached | - Deal with the here and now |
| - Believe work is play | - Are bold in relationships |
| - Are drawn to technical occupations | - Are generous |
| - Analyze and rearrange systems | - Have difficulty finding acceptance |
| - Focus on the future | - Like to live in a casual atmosphere |
| - Bring innovation to society | - Bring excitement to society |
| Colds | Blues |
| - Are dutiful and stable | - Are in search of themselves |
| - Need to be useful | - Need to feel unique |
| - Want to be self-sufficient | - Must be true to themselves |
| - Value organization | - Look for symbolism |
| - Desire punctuality | - Value close relationships |
| - Schedule their lives | - Encourage expression |
| - Make and keep commitments | - Desire quality time with loved ones |
| - Measure worth by completion | - Need opportunities to be creative |
| - Are goal-oriented | - Compromise and cooperate |
| - Value rules | - Nurture people, plants, and animals |
| - Prepare for the future | - Look beyond the surface |
| - Are inclined to join groups | ] Share emotions |
| - Believe work comes before play | - Make decisions based on feelings |
| - Safeguard tradition | - Need harmony |
| - Prefer order and cleanliness | - Are adaptable |
| - Are responsible and dedicated | - Are drawn to literature |
| - Are drawn to respected occupations | - Are drawn to nurturing careers |
| - Enjoy positions of authority | - Get involved in causes |
| - Desire structure | - Are committed to ideals |
| - Bring stability to society | - Bring unity to society |

